

# Product Guide

Supporting brokers as they help their clients manage risk and grow their businesses.

## **One Team One Purpose One Call Many Solutions**

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## Mobile Plant and Equipment (MP&E)

We provide access to underwriting experts who have the 'pen'. Our aim is to make it easy to do business by focusing on providing a highly competitive price and coverage solution for clients coupled with swift response times - we are resourced to respond to your quote requests within 1-2 business days.

This exclusive facility is underwritten by Berkshire Hathaway Specialty Insurance (Section 1 - 5) and Certain Underwriters at Lloyd's of London (Section 6) - an international market that offers unrivalled reliability in underwriting and claims handling.

Following negotiation of a refreshed binder we:

**Brendan Marsh Ph:** (07) 3223 7549

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## **Crisis Management**

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We have developed cover designed for SMEs and commercial sized companies offering a range of financial protection and assistance in the event of a crisis to their business including Brand and Reputation and Kidnap and Ransom. Should an incident occur. our experienced response consultants will be a hand holder, helping to ensure wellbeing of staff and reputation while focusing on continuity of business operations.

#### Key benefits:

- Management

Yoko Phillis yoko.phillis@oneunderwriting.com.au **Ph:** (02) 9253 7468

Offer highly competitive premium rates

 Have a significantly broadened appetite that allows us to write substantial MP&E risks (excluding crop harvesters and logging risks only).

brendan.marsh@oneunderwriting.com.au

Competitive premium

• Underwriters based in Australia

• Response consultants available worldwide, 24/7

• Claims team based in Australia for speedy response

• Backed by local insurer with long experience in Crisis

## **Complex and Difficult to Place Property**

We provide a dedicated facility for high risk property catering to a range of property risks with a strong risk management focus and providing solutions for occupations that are deemed 'complex or hard to place'. We cater for small to medium commercial & industrial businesses in all locations across Australia.

One Underwriting's Complex Risk facility offers market leading wordings, competitive premiums with commission of up to 15% available.

0 Adrian Lyons adrian.lyons@oneunderwriting.com.au **Ph:** (03) 9211 3716

## **Complex and Difficult to Place Liability**

We provide a dedicated complex Risk liability underwriting facility focusing on liability exposures for clients that have been traditionally considered 'complex' in nature due to their more complicated risk profile.

#### One Undewriting's Complex Risk facility offers market leading wordings, competitive premiums with commission of up to 15% available.

0 Adam Bevan

> adam.bevan@oneunderwriting.com.au Ph: (02) 9253 7051







## **Specialist Motor Solutions**

We offer a number of specialist covers for prestige, exotic, classic vehicles and motorcycles, food trailers and trucks together with operators liability and track day insurance.

## a ja **Specialty Liability**

We work with brokers to provide insurance solutions for the niche risks of their clients within a short time frame.



Quick and easy premium indications and placement available through our dedicated broker portal coupled with dedicated support for your clients in the event of a claim.



#### O Brendan Marsh

brendan.marsh@oneunderwriting.com.au **Ph:** (07) 3223 7549



We provide market leading liability coverage for an extremely broad range of activities including event organisers, market organisers and operators and more.



#### O Andriana Bageski

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## Hostpack Hotel - Property

We provide industry expertise coupled with the support of top rated security. A sustainable long term solution for hotel property insurance.

We offer a highly competitive market for concrete/brick Hotel risks in metropolitan regions and towns with populations of more than 10,000 people.



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## Hostpack Hotel - Liability

We provide expertise coupled with the support of top rated security. A flexible solution for many types of pubs and bars.

We offer a highly competitive market for CBD, metropolitan and country pub/ hotel risks.

> Steve Liddell steve.liddell@oneunderwriting.com.au Ph: (02) 9253 7285







## **Security Liability**

We provide access to industry experts and a streamlined process that allows an initial response to any quotation query within 1-2 business days, provided we receive adequate information.

Market leading liability package coverage including general liability and financial loss with the option to include professional indemnity, cash in transit and statutory liability all in the one product.



#### Juelly Ly Ricafort

juelly.ly@oneunderwriting.com.au Ph: (02) 9253 8079



## **Drones / Remote Piloted** Aircraft (RPA)

We make insuring RPA easier for commercial operators all over Australia with market leading coverage and quotation responses within 1-2 business days.

Our specifically designed RPA insurance package provides cover that includes hull, payload, transit and legal liability.

Melissa Bebawy melissa.bebawy@oneunderwriting.com.au Ph: (02) 9253 7137



## Why One Underwriting?

## 01

effectively to our clients.

We bring combined experience from underwriting and broking to provide specific products that are delivered

## 02

We provide a range of boutique services that foster collaboration and alignment of goals with our clients.

## 03

We provide our clients with superior access to International and Domestic insurance markets.

## 04

We listen to the needs of our clients and in turn we work with them to create innovative solutions for their clients.

### oneunderwriting.com.au

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