

Product Guide

Supporting brokers as they help
their clients manage risk and
grow their businesses.





One Team
One Purpose
One Call
Many Solutions



Mobile Plant and Equipment (MP&E)

We provide access to underwriting experts who have the 'pen'. Our aim is to make it easy to do business by focusing on providing a highly competitive price and coverage solution for clients coupled with swift response times - we are resourced to respond to your quote requests within 1-2 business days.

This exclusive facility is underwritten by Berkshire Hathaway Specialty Insurance (Section 1 – 5) and Certain Underwriters at Lloyd's of London (Section 6) – an international market that offers unrivalled reliability in underwriting and claims handling.

Under our binder we:

- Offer highly competitive premium rates
- A broad appetite that allows us to write substantial MP&E risks (excluding concrete agitators, crop harvesters and logging risks only).



Brendan Marsh

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Crisis Management

We have developed cover designed for SMEs and commercial sized companies offering a range of financial protection and assistance in the event of a crisis to their business including Brand and Reputation and Kidnap and Ransom. Should an incident occur, our experienced response consultants will be a hand holder, helping to ensure wellbeing of staff and reputation while focusing on continuity of business operations.

Key benefits:

- Competitive premium
- Underwriters based in Australia
- Response consultants available worldwide, 24/7
- Claims team based in Australia for speedy response
- Backed by local insurer with long experience in Crisis Management



Andriana Bageski

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Ph: (02) 9253 8118



Complex and Difficult to Place Property

We provide a dedicated facility for high risk property catering to a range of property risks with a strong risk management focus and providing solutions for occupations that are deemed 'complex or hard to place'. We cater for small to medium commercial & industrial businesses in all locations across Australia.

One Underwriting's Complex Risk facility offers market leading wordings, competitive premiums with commission of up to 15% available.

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-  **Beverley Flynn**
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Complex and Difficult to Place Liability

We provide a dedicated complex Risk liability underwriting facility focusing on liability exposures for clients that have been traditionally considered 'complex' in nature due to their more complicated risk profile.

One Underwriting's Complex Risk facility offers market leading wordings, competitive premiums with commission of up to 15% available.

-  **Adam Bevan**
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-  **William Buitier**
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Specialist Motor Solutions

We offer a number of specialist covers for prestige, exotic, classic vehicles and motorcycles with capacity available up to \$160 million, food trailers and trucks together with operators liability and track day insurance.

Quick and easy premium indications and placement available through our dedicated broker portal coupled with dedicated support for your clients in the event of a claim.

-  **Brendan Marsh**
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Fine Arts and Private Collectors

We are able to offer your clients access to quality antique and fine art insurance options through our facility backed by the market leading syndicate at Lloyd's for private and collectors of art, jewellery or other collectibles.


-  **Brendan Marsh**
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Specialty Liability

We work with brokers to provide insurance solutions for the niche risks of their clients within a short time frame.

We provide market leading liability coverage for an extremely broad range of activities including event organisers, market organisers and operators and more.


-  **Andriana Bageski**
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Hostpack Hotel – Property

We provide industry expertise coupled with the support of top rated security. A sustainable long term solution for hotel property insurance.

We offer a highly competitive market for concrete/brick Hotel risks in metropolitan regions and towns with populations of more than 10,000 people.


 **Anthony Boi**
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Hostpack Hotel – Liability

We provide expertise coupled with the support of top rated security. A flexible solution for many types of pubs and bars.

We offer a highly competitive market for CBD, metropolitan and country pub/hotel risks.

 **Fiona Thomas**
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Security Liability

We provide access to industry experts and a streamlined process that allows an initial response to any quotation query within 1-2 business days, provided we receive adequate information.

Market leading liability package coverage including general liability and financial loss with the option to include professional indemnity, cash in transit and statutory liability all in the one product.


 **Scott Brasington**
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Drones / Remote Piloted Aircraft (RPA)

We make insuring RPA easier for commercial operators all over Australia with market leading coverage and quotation responses within 1-2 business days.

Our specifically designed RPA insurance package provides cover that includes hull, payload, transit and legal liability.

 **Melissa Bebawy**
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Why One Underwriting?

O1

We bring combined experience from underwriting
and broking to provide specific products that are delivered
effectively to our clients.

O2

We provide a range of boutique services
that foster collaboration and alignment of goals with our clients.

O3

We provide our clients with superior access
to International and Domestic insurance markets.

O4

We listen to the needs of our clients
and in turn we work with them to create innovative solutions
for their clients.

oneunderwriting.com.au

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